Maximizing logistics productivity through real-time supply chain visibility rete

**Dobrina Laleva** 

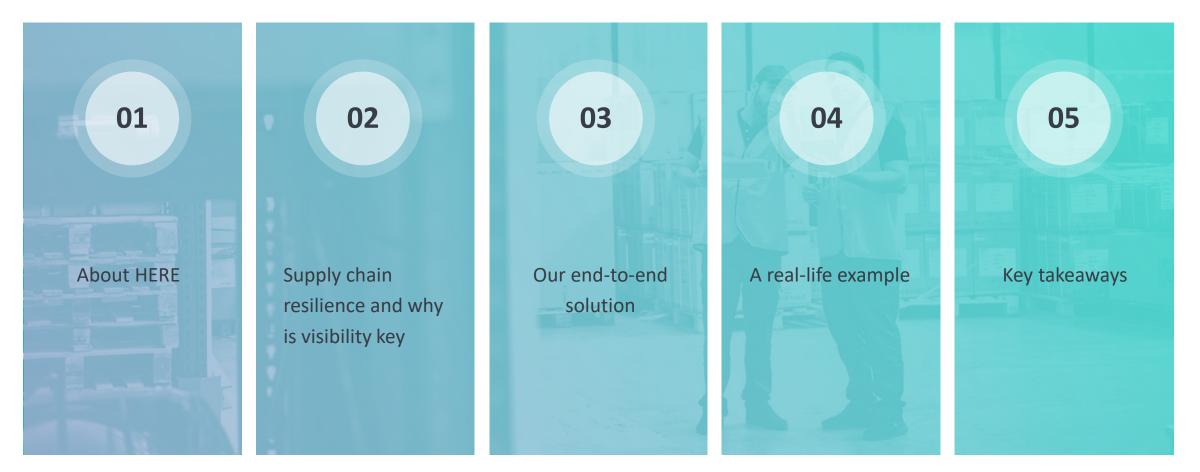
**HERE** Technologies



### **Dobrina Laleva**

Global Product Marketing Lead, Supply Chain **HERE Technologies** 

#### Outline







### We're the world's leading location data and technology platform

HERE Technologies moves people, businesses and cities forward by harnessing the power of location.

We empower our customers, partners and developers to achieve better outcomes by leveraging our open platform.

According to Omdia, Counterpoint Research and Strategy Analytics, 2020

### Made in India, by HERE Technologies

Regional summary – valued assets



40% HERE total work force with 4,000 local talented resources in 10 cross functional depts

Teams focus on Data Engineering & Operations, Engineering, IT and Sales

Offices managed in **3 Major cities** across the country



Voted one of the **Best Company** to work in India



# Location technology

Powering the logistics demand of today and tomorrow





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Maximizing logistics productivity through real-time supply chain visibility

### **Market Voices: Supply Chain visibility as top investment** priority

80%+ still lack basic visibility

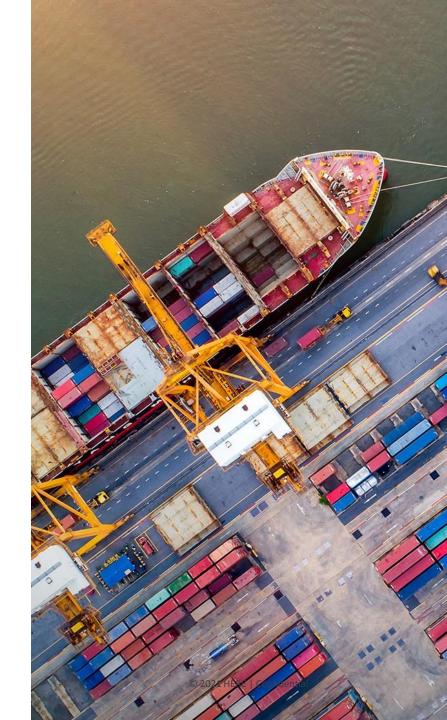
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of companies in the supply chain industry 70%

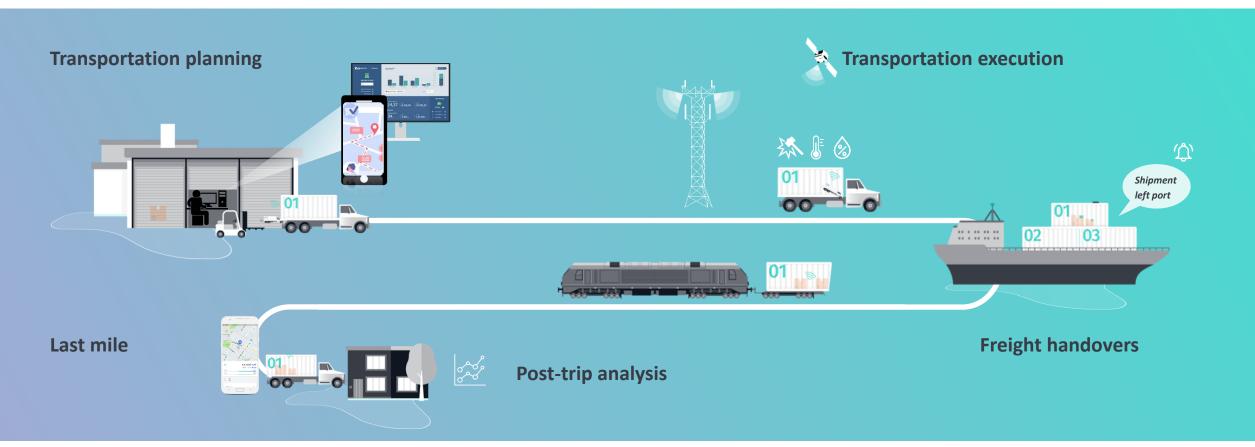
of businesses deem supply chain too complex to accurately predict ETAs at each journey point

COVID-19 has exacerbated and accelerated the need for supply chain resiliency even more

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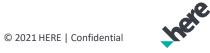
# Location data and services help you at each step of your logistics journey





#### How can location technology improve supply chain resilience





#### Location intelligence is critical in all stages



#### Execution

- Monitor multi-modal shipments in real time
- Identify disruptions and provide alerts
- Provide customers with accurate ETA and shipment condition information
- Gain real-time visibility of returnable/ reusable and warehouse assets, both indoor and out



Service reliability Cost optimization Asset utilization



#### **Freight Handovers**

- Enable smoother inbound logistic operations and handovers across road, rail, sea and air
- Increase throughput of logistics hubs
- Reduce waiting times with yard mapping and navigation up to the loading and unloading docks



#### Operational efficiency Reduced waiting times Driver satisfaction

**GDPR compliance & data privacy framework** 



#### **Post Trip Analysis**

- Report on shipment performance, condition, delays, SLAs
- Report on asset utilization, dwelling, detention
- Derive insights with predictive data analytics for future business improvement
- Inform product, transport, packaging decision



Process optimization Data ownership Customer retention



#### Why invest in supply chain visibility

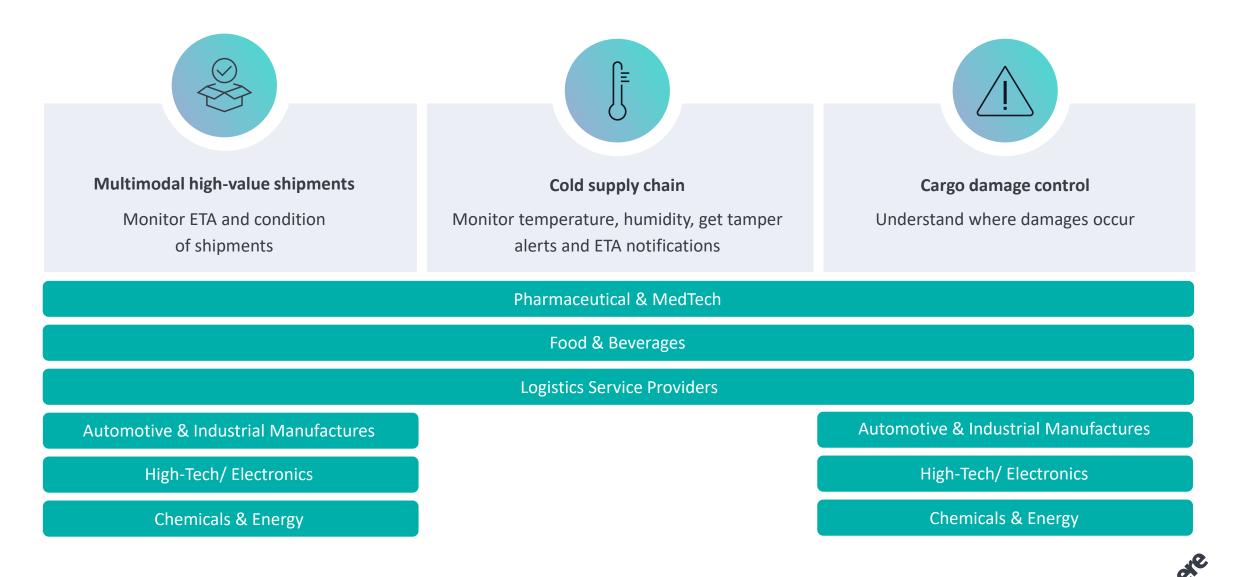


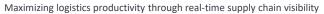
#### How HERE solves it with HERE Shipment Visibility





#### Solving for end-to-end visibility: our use cases



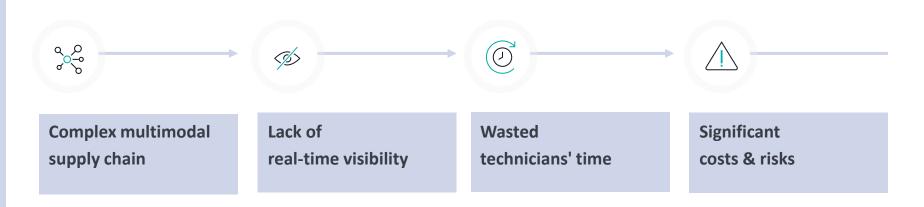


#### Reference: End-to-end shipment visibility for Siemens Healthineers

#### SIEMENS ... Healthineers

### A medical equipment OEM

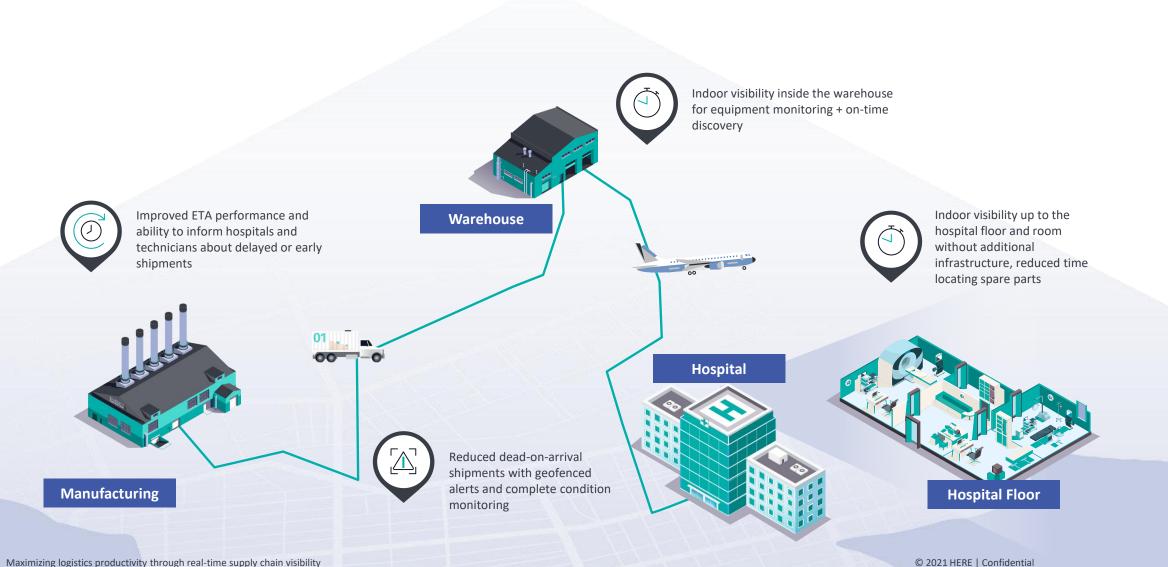
A leading medical technology company with over 120 years of experience and over 50,000 employees in more than 70 countries. Business challenge: tracking spare parts of time-critical and high-value medical equipment





#### Impact: multi-modal shipment visibility and condition monitoring

with HERE Shipment Visibility



#### Key takeaways

The supply chains of tomorrow will require accurate real-time ETAs as demand increases Goods and assets will need to be located anywhere, anytime in realtime, **outdoor** and **indoor** 

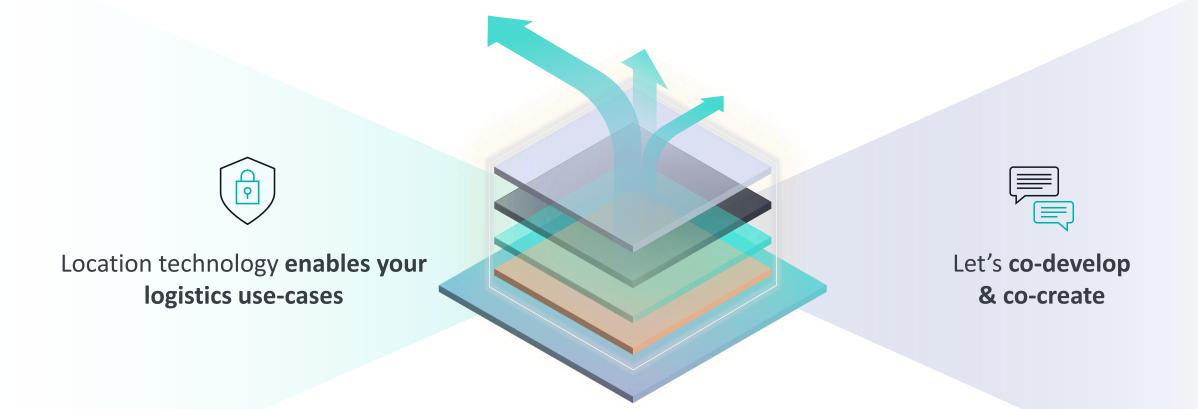
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Flexible integration into existing systems, coupled with a platform approach will be key

Look for **infrastructure-savvy** solutions to keep you TCO down



#### HERE is uniquely positioned to enable the future





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### Thank you for your time.

## The State of Movement: Asia-Pacific

Get the white paper

