

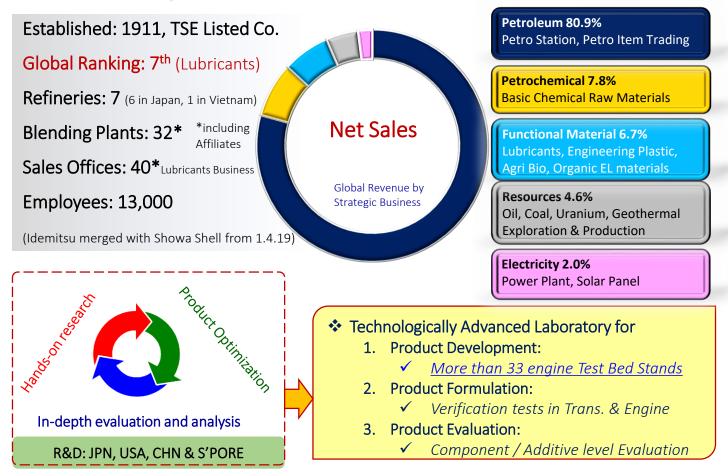
How Low Viscosity Engine Oils can Improve Fuel Efficiency

15th April, 2021 Idemitsu Kosan Co.,Ltd. Idemitsu Lube India Pvt Ltd.

Agenda

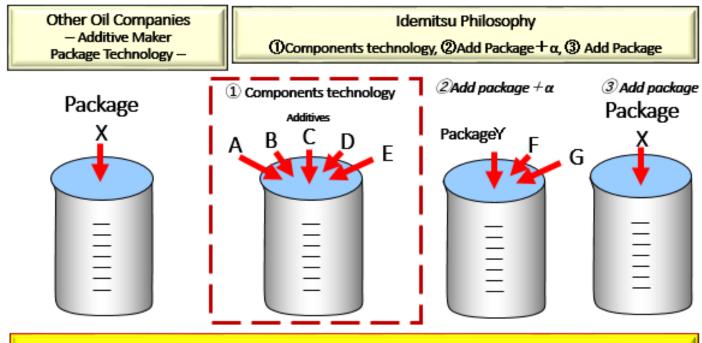
- I. About Idemitsu
- II. Background
- III. Essential technology
- IV. Study about optimum viscosity property
- V. Study about lower friction coefficient
- VI. Idemitsu technology
- VII. Conclusion

Idemitsu Kosan Co., Ltd



Differentiation (Business Model)

Formulation Adjustment – BEST FIT CONCEPT



"Idemitsu has technology & flexibility to develop best fit lubricants (as per OEM requirements) with our vast experience."

Activity and capability in India

Name: Idemitsu Lube India Pvt. Ltd. (ILIN)

Capital: 1548.9 MN INR

Foundation: 20th Sept'2006 (Local Supplies 28th May'13)

Capacity: 70,000 KL/ Year by one shift (Plant-Mumbai)

Business: Sales, Marketing & Manufacturing

Head Office: New Delhi

Employees: 242 (Including 10 Japanese Expats)



Largest Engine Oil Supplier (Initial Fill) to OEM's in India

"Unmatched Training Facility available for customers, OEM / Dealer Staff"



Activity and capability in India





Low viscosity engine oil study with actual car

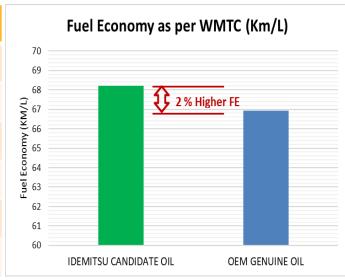
Results established in India

Idemitsu evaluated "Low Viscosity Oil Candidate" by conducting **Chassis Dynamometer Test** through Trusted Government Authorized agency with Indian BSVI "Commuter Segment Motorcycle"





TYPE	CONDITIONS				
Test Type	Chassis Dynamometer Test				
Mode	WMTC Cycle				
Agency	Authorized Govt. Testing Agency in NCR				
Vehicle	Most Popular Commuter 2W (BSVI) model				
Tests Conducted	Emission & FE				
Candidate Oils	OEM Genuine Oil & Idemitsu Candidate Oil				



Idemitsu Candidate Oil was found giving +2% more Fuel Economy with reduction in Emissions (HC, CO₂, Nox, NMHC) as well.

Results established in India

We conducted Fleet Tests with 2 different OEM's to evaluate "Low Viscosity Oils" as per applicability in each OEM.











TYPE	CONDITIONS
Test By	Experienced Drivers
Route	Highway (Mumbai & Delhi)
Vehicle	Z (Sedan 1.2L Engine)
Analysis Type	Self Analysis & Controlled Monitoring
Candidates	High & Low Viscosity Oils
Test Duration	1 month

Low Viscosity Oils was found giving improved FE of 2~3% in all cases



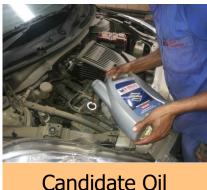
"Oil Changing with 2 times Flushing before each Trial"







Oil Filter Change



Candidate Oil



Note Initial Reading

"Standardization of Parameters to minimize deviation"



Service Workshop



Nearby Gas Station



Service Station



Filling Nozzle

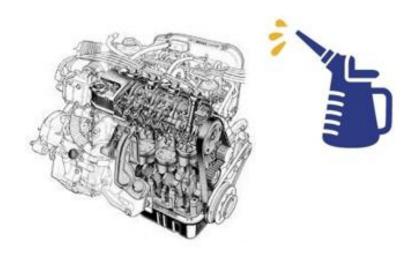
We identified not only above parameters to remain same throughout all Test, but others also such as utilizing same Drivers, AC off, dedicated routes etc.



Environmentally friendly lubricants

- √ reduce CO₂ and emission
- ✓ contribute to zero CO₂ and emission
- √ coexist in carbon neutral world





directly works

√ improve efficiency

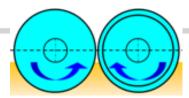


indirectly works

✓ properly designed for the system that contributes to ECO

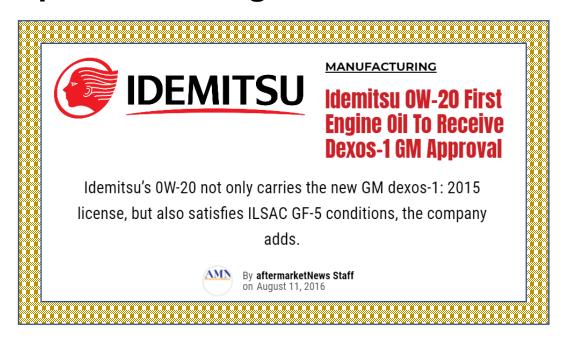






- -> high efficiency for traction drive system
- ✓ NPNA engine oil
- -> friendly for particulate filter

✓ LSPI prevention engine oil





Engine test requirement for GLV-1

Test items		Units	SN/GF-5	SP/GF-6	GLV-1
Oxidation and deposit control Seq.IIIH	KV increase @40°C	%	150 max.	100 max.	150 max.
	WPD (Weight Piston Deposit)	merits	3.7 min.	4.2 min.	3.7 min.
	Number of hot stuck rings	-	none	none	none
Valve train wear Seq.IVA	Average cam volume	μm	90 max.	-	-
Valve train wear Seq.IVB	Average intake lifer volume loss	mm ³	-	2.7 min.	2.7 min.
	End of test iron	ppm	-	400 max.	400 max.
Engine Sludge and varnish control Seq.VH	Average engine sludge	merits	7.6 min.	7.6 min.	7.6 min.
	Average rocker cover sludge	merits	7.7 min.	7.7 min.	7.7 min.
	Average engine varnish	merits	8.6 min.	8.6 min.	8.6 min.
	Average piston skirt varnish	merits	7.6 min.	7.6 min.	7.6 min.
	Hot stuck compression rings	-	none	none	none
Chain wear protection Seq.X	Increase	%	-	0.085 max.	0.085 max.

Performance target: Mix of SN/GF-5 and SP/GF-6

Essential technology

What is essential?

✓ low viscosity -> yes, but ...



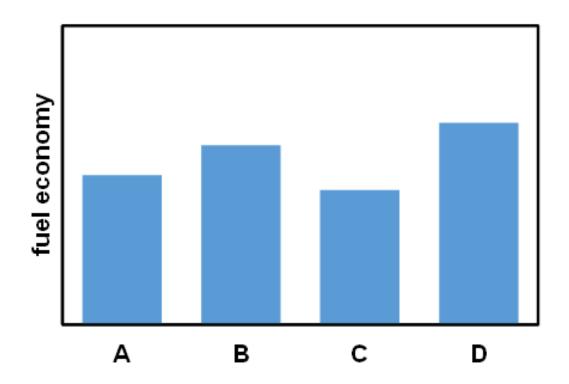
- ✓ optimum viscosity property
 ✓ lower friction coefficient



√ balanced with other performance

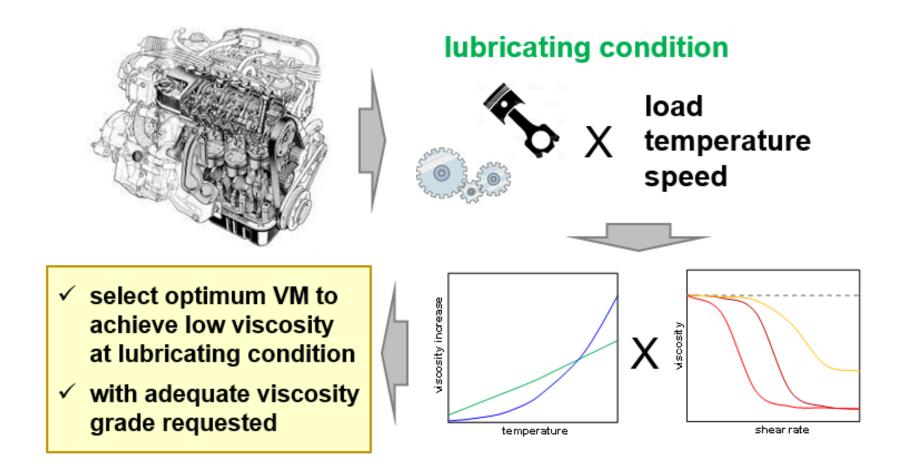
Study about optimum viscosity property

- √ optimum viscosity property
- ✓ lower friction coefficient



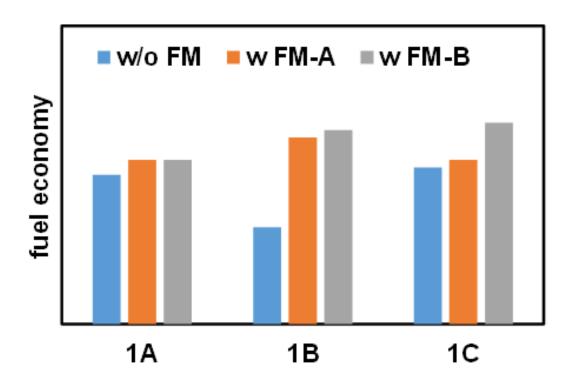
Low viscosity with intelligent design

Study about optimum viscosity property



Best solution for good fuel economy

- √ optimum viscosity property
- ✓ lower friction coefficient



Effective FM with effective formulation

Mini Traction Machine (MTM)





Load : 30N

Temperature : 80°C

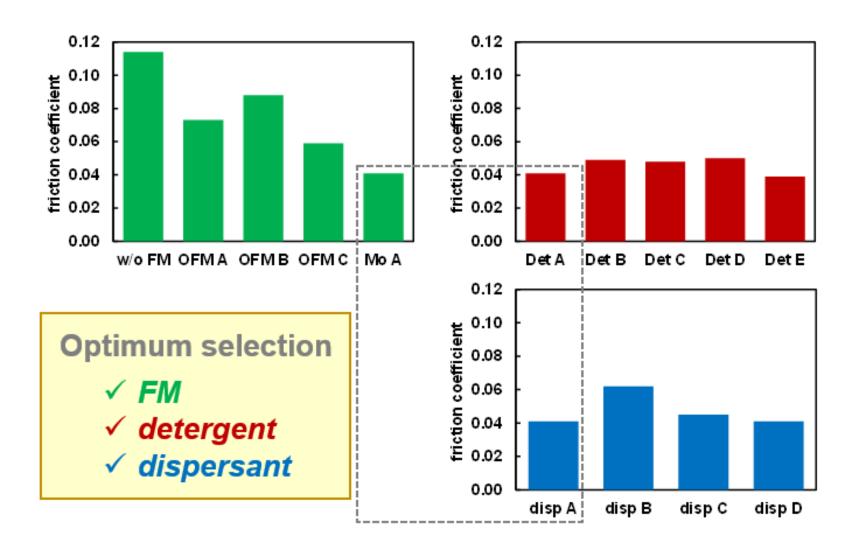
SRR : 50%

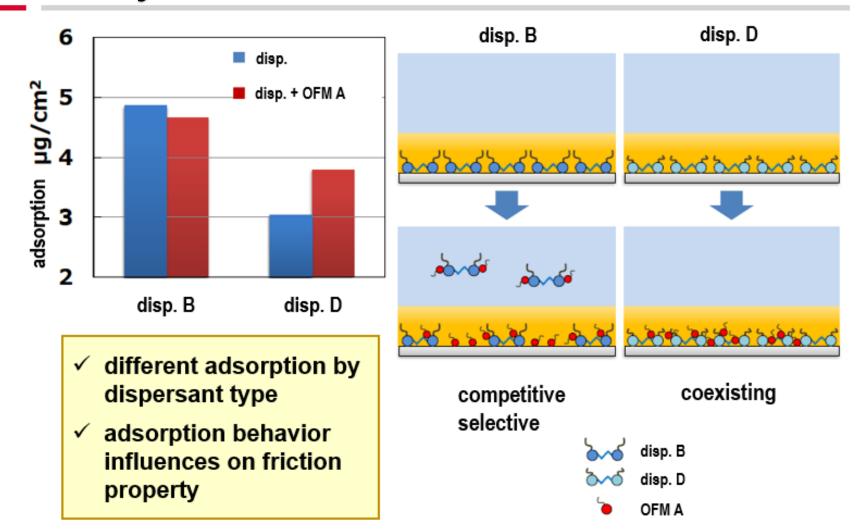
Mean entrainment speed: 0.1m/s

Rubbing time at above : 3hr



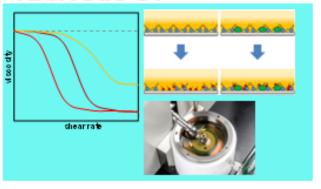
measure CoF





Conclusion

TECNOLOGY

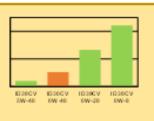


EXPERIENCE





- Develop fuel economy engine oil
- Provide value and reliability for our customers



Thank you